

**JPAR Realtors  
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**We would love to be your realtor. Please take a few minutes to answers the questions below and email your answers to us. Your answers will help us to better serve your needs.**

- 1. Are you planning to interview more than one agent for the job of selling your home? \_\_\_\_**
- 2. Of the 4 items listed below, which 2 are most important to you in your relationship with your realtor? (Availability, responsiveness, marketing skills, or track record). \_\_\_\_\_ . \_\_\_\_\_**
- 3. Are others involved in the decision to sell your property? \_\_\_\_\_  
If so, would it be possible for all decision makers to be present when we meet? \_\_\_\_**
- 4. Why do you want to sell? \_\_\_\_\_**
- 5. When do you need to sell? \_\_\_\_\_**
- 6. At what price do you want to list your property? \_\_\_\_\_**
- 7. What's your main goal? To sell home as quickly as possible? To get the most money as possible?**
- 8. If you have a mortgage balance, what is the estimated amount? \_\_\_\_\_**
- 9. Any liens on mortgage (irs debt, child support, student loans, hoa fees, etc..)? Yes\_\_ or No\_\_**
- 10. Can you tell me about your property?  
Type: \_\_\_\_\_  
Square Feet: \_\_\_\_\_  
Bed/Bath: \_\_\_\_\_  
Income (for rental property only): Monthly Total \_\_\_\_\_  
Length of lease (for rental property only): \_\_\_\_\_  
Other amenities or special features the property offers \_\_\_\_\_**
- 11. Do you need a 1031 Tax Deferred Exchange (for investment/rental property only) Y\_\_ N\_\_**
- 12. If we answer all of your questions to your satisfaction, and you feel comfortable and confident that we can sell your property, will you list your property when you meet with us? \_\_\_\_\_**
- 13. Name \_\_\_\_\_ Phone # \_\_\_\_\_  
Email \_\_\_\_\_**